

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for Pump Repairs  
 FOR: Submersible Trains and Centrifugal Pumps  
 TIME & (Date of Award through September 30, 2015)  
 DATE: 3:00 p.m., August 6, 2014

			San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Austin Armature Works, LP 304 Commercial Drive Buda, TX 78610	Smith Pump Company 1900 West Howard Lane Austin, TX 78728	Massengale Armature Works, Inc. 1031 Basse Rd. San Antonio, TX 78212
<b>Group 1</b>	<b>Submersible Train Repairs</b>	UNIT				BID NOT TABULATED NON RESPONSIBLE BID
1.	4,000 hours Standard Labor Rate	PRICE	40.00	65.00	76.00	
		TOTAL	160,000.00	260,000.00	304,000.00	
2.	100 hours Overtime Labor Rate (requires prior approval by SAWS)	PRICE	60.00	97.50	114.00	
		TOTAL	6,000.00	9,750.00	11,400.00	
	<b>SUBTOTAL (GROUP 1)</b>	TOTAL	166,000.00	269,750.00	315,400.00	
<b>Group 2</b>	<b>Centrifugal Pump Repairs</b>	UNIT				
1.	600 hours Standard Labor Rate	PRICE	40.00	65.00	76.00	
		TOTAL	24,000.00	39,000.00	45,600.00	
2.	20 hours Overtime Labor Rate (requires prior approval by SAWS)	PRICE	60.00	97.50	114.00	
		TOTAL	1,200.00	1,950.00	2,280.00	
	<b>SUBTOTAL (GROUP 2)</b>	TOTAL	25,200.00	40,950.00	47,880.00	
<b>Group 3</b>	<b>Parts and Material</b>	UNIT				
a.	Estimated Annual Purchase	PRICE				
		TOTAL	200,000.00	200,000.00	200,000.00	
b.	Add Cost Plus Mark Up % ___ convert to decimal ___ x \$200,000	PRICE	20%	20%	20%	
		TOTAL	40,000.00	40,000.00	40,000.00	
c.	Total (a+b)	TOTAL	240,000.00	240,000.00	240,000.00	
	<b>SUBTOTAL (GROUP 3)</b>	TOTAL	240,000.00	240,000.00	240,000.00	
<b>Group 4</b>	<b>Tear Down of Small Pump Repair Work Scope/Quote less than 100 HP submersible trains to include Pump Repair Work Scope/Quote and Final Report</b>					
1.	50 ea. Submersible Pump Train	UNIT PRICE	1,100.00	600.00	1,960.00	
		TOTAL	55,000.00	30,000.00	98,000.00	
2.	25 ea. Centrifugal Pump	UNIT PRICE	800.00	600.00	1,860.00	
		TOTAL	20,000.00	15,000.00	46,500.00	

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ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Austin Armature Works, LP 304 Commercial Drive Buda, TX 78610	Smith Pump Company 1900 West Howard Lane Austin, TX 78728	Massengale Armature Works, Inc. 1031 Basse Rd. San Antonio, TX 78212		
<b>SUBTOTAL (GROUP 4)</b>		TOTAL	75,000.00	45,000.00	144,500.00
<b>Group 5</b>	Tear Down of Large Pump Repair Work Scope/Quote greater than or equal to 100 HP Centrifugal Pump to include Pump Repair Work Scope/Quote and Final Report				
1.	25 ea. Submersible Pump Train	UNIT PRICE TOTAL	1,500.00 37,500.00	1,200.00 30,000.00	3,810.00 95,250.00
2.	15 ea. Centrifugal Pump	UNIT PRICE TOTAL	1,100.00 16,500.00	1,200.00 18,000.00	3,710.00 55,650.00
<b>SUBTOTAL (GROUP 5)</b>		TOTAL	54,000.00	48,000.00	150,900.00
<b>BASE PERIOD TOTAL CONTRACT AMOUNT (GROUP 1-5)</b>		TOTAL	560,200.00	643,700.00	898,680.00
<b>EXTENSION 1</b>			560,200.00		
<b>EXTENSION 2</b>			560,200.00		
<b>EXTENSION 3</b>			560,200.00		
Terms			Net 30 days	Net 30 days	Net 30 days
Delivery Days					

BID NOT TABULATED  
NON RESPONSIBLE BID

**\*LOW BIDDER**

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San Antonio Armature Works,  
 Inc.  
 1015 N. Colorado  
 San Antonio, TX 78207

Austin Armature Works, LP  
 304 Commercial Drive  
 Buda, TX 78610

Smith Pump Company  
 1900 West Howard Lane  
 Austin, TX 78728

Massengale Armature Works,  
 Inc.  
 1031 Basse Rd.  
 San Antonio, TX 78212

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Alsay  
 Austin Armature Works  
 B&P Process Equipment  
 Conhagen  
 Integrated Power Services  
 Massengale Armature Works  
 Mikes Electric Motors  
 Paramount Electric Motor Service  
 Progressive Pumps  
 San Antonio Armature Works

Demandstar  
 SAWS Website